Headway Gippsland Inc.

### **BOARD OF DIRECTORS**

# MEETING

27 April 2023



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## APPENDICES

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| Meeting:     | Board of Directors | Date:  | Thursday, 27 April 2023  |
|--------------|--------------------|--------|--------------------------|
| Meeting No.: | 2/2023             | Time:  | 5.30pm                   |
| Chair:       | Edwin Vandenberg   | Venue: | The Courthouse, Warragul |

#### Members In Attendance:

| Edwin Vandenberg       | Board Director/Chair     |
|------------------------|--------------------------|
| Debbra O'Keefe         | Board Director/Secretary |
| Bryan Leaf (tentative) | Board Director           |
| Leisa Harper           | Board Director           |
| Maxine Davies          | Board Director           |
| Robyn George           | Board Director           |

#### Apologies:

| Peter Clement     | Board Director |
|-------------------|----------------|
| Marianne Fontaine | Board Director |

#### In Attendance:

Jenelle Henry Lora Moulton

Executive Assistant/Minute Taker

Chief Executive Officer

| Agenda<br>No. | Subject   |  |  |  |
|---------------|---|--|--|--|
| 1.            | Acknowledgement   |  |  |  |
|               | I acknowledge the traditional custodians of the land we are meeting on today, the Gunnai Kurnai people, and pay my respects to their Elders, past present and emerging. |  |  |  |
| 2.            | Appointment Of Positions  |  |  |  |
|               | Time Keeper: Lora Moulton<br>Minute Taker: Lora Moulton   |  |  |  |



| Agenda<br>No. | Subject  |  |  |  |
|---------------|--|--|--|--|
| 3.            | Declaration Of Conflict Of Interest  |  |  |  |
|               | Nil  |  |  |  |
| 4.            | Confirmation Of Previous Minutes   |  |  |  |
|               | Motion: That the minutes of the previous meeting, held on Thursday, 16 February 2023, be accepted. |  |  |  |
|               | See Appendix A   |  |  |  |
|               | Moved: Choose an item.   |  |  |  |
|               | Seconded: Choose an item.  |  |  |  |
| 5.            | Matters For Board Discussion & Decision  |  |  |  |
|               | 5.1 Action List  |  |  |  |
|               | See Appendix B   |  |  |  |
|               | Motion:  |  |  |  |
|               | Moved:Choose an item.Seconded:Choose an item.  |  |  |  |
|               |  |  |  |  |
|               | 5.4 Mission, Values & Philosophy   |  |  |  |
|               | See Appendix C   |  |  |  |
|               | Graphics (static and animated) from Rhiannon.  |  |  |  |
|               | Motion:  |  |  |  |
|               | Moved:     Choose an item.       Seconded:     Choose an item.                                     |  |  |  |
|               |  |  |  |  |
|               | 5.5 Sale of Trailer  |  |  |  |
|               | Motion:  |  |  |  |
|               | Moved: Choose an item.   |  |  |  |
|               | Seconded: Choose an item.  |  |  |  |
|               |  |  |  |  |



| Agenda<br>No. | Subject  |  |  |
|---------------|--|--|--|
| 6.            | CEO Report   |  |  |
|               | 6.1       Report         See Appendix D         •       Headway Team         •       Financials         •       Financials         •       Incidents/Complaints/Quality & Safeguarding         •       General Updates |  |  |
|               | Motion:That the CEO Report be accepted.Moved:Choose an item.Seconded:Choose an item.   |  |  |
| 7.            | Financial Report         7.1       Balance Sheet         See Appendix E         7.2       Profit & Loss         See Appendix F   |  |  |
|               | Motion:That the Financial Report be accepted.Moved:Choose an item.Seconded:Choose an item.   |  |  |
| 8.            | Other Business       Nil   |  |  |
| 9.            | Board Correspondence   |  |  |
|               |  |  |  |



| Agenda<br>No. | Subject            |                                  |  |
|---------------|--------------------|----------------------------------|--|
| 10.           | Next Board Meeting |                                  |  |
|               | Date:<br>Time:     | Thursday, 15 June 2023<br>5.30pm |  |
|               | Venue:             | The Courthouse, Warragul         |  |

| Meeting Closed |                         |  |  |
|----------------|-------------------------|--|--|
| Date:          | Thursday, 27 April 2023 |  |  |
| Time:          |                         |  |  |
| Chair:         | Edwin Vandenberg        |  |  |
| Signature:     | n/a                     |  |  |
| Date signed:   | n/a                     |  |  |
|                |                         |  |  |

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## APPENDICES



| Meeting:     | Board of Directors | Date:  | Thursday, 16 February 2023 |
|--------------|--------------------|--------|----------------------------|
| Meeting No.: | 1/2023             | Time:  | 5.30pm                     |
| Chair:       | Edwin Vandenberg   | Venue: | The Courthouse, Warragul   |

#### Members In Attendance:

|   | Edwin Vandenberg  | Board Director/Chair     |
|---|-------------------|--------------------------|
|   | Debbra O'Keefe    | Board Director/Secretary |
|   | Leisa Harper      | Board Director           |
|   | Marianne Fontaine | Board Director           |
|   | Robyn George      | Board Director           |
| a | ies:              |                          |

#### Apologies:

| Peter Clement | Board Director |
|---------------|----------------|
| Bryan Leaf    | Board Director |

#### In Attendance:

Jenelle Henry

Chief Executive Officer/Minute Taker

| Agenda<br>No. | Subject   |
|---------------|---|
| 1.            | Acknowledgement   |
|               | I acknowledge the traditional custodians of the land we are meeting on today, the Gunnai Kurnai people, and pay my respects to their Elders, past present and emerging. |
| 2.            | Appointment Of Positions  |
|               | Time Keeper: Jenelle Henry<br>Minute Taker: Jenelle Henry   |
| 3.            | Declaration Of Conflict Of Interest   |
|               | Peter Clement's daughter is a client.   |



| Agenda<br>No. |  | Subject   |  |  |  |  |  |  |  |
|---------------|--|---|--|--|--|--|--|--|--|
| 4.            | Confirmation Of Prev   | ious Minutes  |  |  |  |  |  |  |  |
|               | November 2   | nutes of the previous meeting, held on Thursday, 24<br>2022, be accepted. |  |  |  |  |  |  |  |
|               | See Append<br>Moved: Debbra  |   |  |  |  |  |  |  |  |
|               | Moved: Debbra O'Keefe<br>Seconded: Marianne Fontaine   |   |  |  |  |  |  |  |  |
| 5.            | Matters For Board Di   | scussion & Decision   |  |  |  |  |  |  |  |
|               | 5.1       Members         Jenelle to discuss       •         Glenn Kimm       •         •       Peter Clement         Unfortunately, Peter is no longer well enough to serve on the Board.         As he is already a Life Member, to thank Peter for his time on the         Board, a gift certificate will be organised and presented by Edwin and         Jenelle.         •       Phil Drummond         Jenelle to meet with.         Motion:       n/a         Moved:       Edwin Vandenberg         Seconded:       Debbra O'Keefe |   |  |  |  |  |  |  |  |
|               | 5.2 Board Roles  | Edwin will stay on making this his last                                   |  |  |  |  |  |  |  |
|               | Chairperson  | Edwin will stay on, making this his last year in the role of Chairperson. |  |  |  |  |  |  |  |
|               | Secretary  | Deb will stay on.   |  |  |  |  |  |  |  |
|               | Treasurer Robyn has nominated, Edwin will contact and discuss the requirements of the role.  |   |  |  |  |  |  |  |  |
|               |  | Vandenberg<br>ne Fontaine   |  |  |  |  |  |  |  |



| Agenda<br>No. | Subject   |  |  |  |  |  |  |  |  |
|---------------|---|--|--|--|--|--|--|--|--|
|               | 5.3 Subcommittees<br>To be revisited when Board member numbers are increased.   |  |  |  |  |  |  |  |  |
|               | <ul> <li><u>5.4 Director IDs</u></li> <li>Received from: <ul> <li>Deb O'Keefe</li> <li>Edwin Vandenberg</li> <li>Marianne Fontaine</li> <li>Not received from: <ul> <li>Bryan Leaf</li> <li>Robyn George</li> </ul> </li> </ul></li></ul> |  |  |  |  |  |  |  |  |
|               | <ul> <li><u>5.5 Calendar</u></li> <li>See Appendix B</li> <li>To be discussed and added to, enabling members to have a full view of the year ahead.</li> </ul>  |  |  |  |  |  |  |  |  |
|               | Motion: n/a   |  |  |  |  |  |  |  |  |
|               | Moved: Choose an item.  |  |  |  |  |  |  |  |  |
|               | Seconded: Choose an item.   |  |  |  |  |  |  |  |  |
|               | 5.6 Action List<br>See Appendix C   |  |  |  |  |  |  |  |  |
|               | Motion: n/a<br>Moved: Chasses en item   |  |  |  |  |  |  |  |  |
|               | Moved:     Choose an item.       Seconded:     Choose an item.  |  |  |  |  |  |  |  |  |
|               |   |  |  |  |  |  |  |  |  |



| Agenda<br>No. | Subject   |  |  |  |  |  |
|---------------|---|--|--|--|--|--|
| 6.            | CEO Report  |  |  |  |  |  |
|               | 6.1       Report         See Appendix D         •       OH&S         •       Financials (see Financial Report, Appendix F & G)         •       ACNC Comparisons (see Appendix E)         •       Support Coordination, 1:1 & Plan Management Update         Motion:       That the CEO Report be accepted.         Moved:       Debbra O'Keefe         Seconded:       Leisa Harper |  |  |  |  |  |
| 7.            | OH&S Report   |  |  |  |  |  |
|               | See CEO Report.   |  |  |  |  |  |
| 8.            | Financial Report  |  |  |  |  |  |
|               | 8.1 Balance Sheet   |  |  |  |  |  |
|               | See Appendix F  |  |  |  |  |  |
|               | 8.2 Profit & Loss   |  |  |  |  |  |
|               | See Appendix F  |  |  |  |  |  |
|               | Motion: That the Financial Report be accepted.  |  |  |  |  |  |
|               | Moved: Marianne Fontaine  |  |  |  |  |  |
|               | Seconded: Debbra O'Keefe  |  |  |  |  |  |
| 9.            | Other Business<br>Nil   |  |  |  |  |  |



| Agenda<br>No. | Subject   |
|---------------|---|
| 10.           | Board Correspondence  |
|               | Nil   |
| 11.           | Next Board Meeting  |
|               | Date:Thursday, 20 April 2023Time:5.30pmVenue:The Courthouse, Warragul |

| Meeting Closed |                            |  |  |  |  |
|----------------|----------------------------|--|--|--|--|
| Date:          | Thursday, 16 February 2023 |  |  |  |  |
| Time:          | 7.30pm                     |  |  |  |  |
| Chair:         | Edwin Vandenberg           |  |  |  |  |
| Signature:     |                            |  |  |  |  |
| Date signed:   |                            |  |  |  |  |
|                |                            |  |  |  |  |

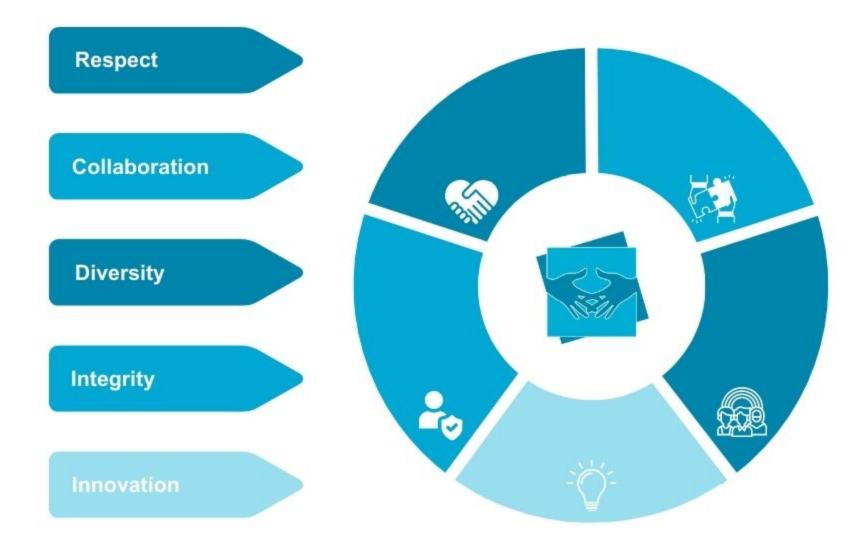


| Minutes<br>Date | Торіс       | Agenda<br>Item<br>Number | Due             | Who   | Action Item  | Comments | Status  | Status<br>Date |
|-----------------|-------------|--------------------------|-----------------|---|--|----------|---------|----------------|
| 16-Feb-23       | Members     | 5.1                      | next<br>meeting | Edwin & Jenelle<br>Edwin & Jenelle<br>Board |  |          | Ongoing |                |
| 16-Feb-23       | Board Roles | 5.2                      | next<br>meeting | Edwin                                       | Edwin to contact Robyn<br>regarding requirements of<br>Treasurer role      |          | Ongoing |                |
| 16-Feb-23       | Director ID | 5.4                      | next<br>meeting | Lora  | Follow up completion of<br>Lora Director ID with Bryan, Leisa<br>and Robyn |          | Ongoing |                |
|                 |             |                          |                 |   |  |          |         |                |
|                 |             |                          |                 |   |  |          |         |                |
|                 |             |                          |                 |   |  |          |         |                |

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### **Our Values**





#### **Board Of Directors - Chief Executive Officer Report**

| Submitted By: | Jenelle Henry           |
|---------------|-------------------------|
| Position:     | Chief Executive Officer |
| Meeting Date: | Thursday, 27 April 2023 |

#### 1. Headway Team

#### Updates/Changes

We continue to see turnover in the plan management and support coordination team.

Di will be heading off on annual/ long service leave from May to November. We have two successful applicants that will job share this role for six months.

#### 2. Financials

The financials (February/March) are provided and are looking really positive. Our services and services offerings have remained stable and we really look forward to diversifying over the next 12 months.

- Profit & Loss
  - February
  - o March
- Balance Sheet
  - February
  - o March

Edwin/Jenelle to provide further information/detail as requested.

#### 3. Incidents/Complaints/Quality & Safeguarding

#### Still noted as not resolved.

We have a new issue that has arisen from all the reporting that we have provided to the Quality & Safeguarding Commission. Have emailed the commission and at the time of this report I have not received any more information. Further to this no further communication has been received.

Internal Audit scheduled for early August, in preparation for our accreditation audit which will most likely occur toward the end of the year. Everyone has been working really hard on reviewing all our policy and procedures.

We are adding Specialist Support Coordination as a registration category.



#### **Board Of Directors - Chief Executive Officer Report**

And are considering SIL/STA/SDA registration (currently working through pros and cons of each option with the executive team).

#### 4. General Updates

#### Noweyung

Unfortunately, we have since the last meeting been advised that Noweyung has decided to go with Distinctive Options (Sunbury) unsure whether it's a merger or takeover. The previous Noweyung CEO and current Noweyung CEO are both from this organisation.

Reporting (Brevity)

See Appendix G.

Welshpool House

Have tried on numerous occasions to make contact with the owner of the Welshpool house.

Peter Clement

Will make contact with Peter, Lora has recently purchased him a gift card which I will deliver.

Jenelle Henry Chief Executive Officer

#### **Balance Sheet**

Headway Gippsland Inc As at 31 March 2023

| Account                              | 31 Mar 2023  | 28 Feb 2023  | 30 Jun 2022  |  |
|--------------------------------------|--------------|--------------|--------------|--|
|                                      |              |              |              |  |
| Assets                               |              |              |              |  |
| Bank                                 | 1,118,184.69 | 1,138,668.91 | 838,214.07   |  |
| Current Assets                       | 1,875,594.21 | 1,844,066.67 | 1,913,038.47 |  |
| Fixed Assets                         | 617,247.18   | 619,743.67   | 645,653.90   |  |
| Total Assets                         | 3,611,026.08 | 3,602,479.25 | 3,396,906.44 |  |
| Liabilities                          |              |              |              |  |
| Current Liabilities                  | 293,426.65   | 305,995.23   | 343,430.61   |  |
| Non-current Liabilities              |              |              |              |  |
| Wages Payable - Payroll              | 3.37         | 0.00         | 0.00         |  |
| <b>Total Non-current Liabilities</b> | 3.37         | 0.00         | 0.00         |  |
| Total Liabilities                    | 293,430.02   | 305,995.23   | 343,430.61   |  |
| Net Assets                           | 3,317,596.06 | 3,296,484.02 | 3,053,475.83 |  |
| Equity                               |              |              |              |  |
| Contributed Equity:Distribution of   | 996,653.22   | 996,653.22   | 996,653.22   |  |
| Contributed Equity:Movement 1        | (395,250.32) | (395,250.32) | (395,250.32) |  |
| Current Year Earnings                | 264,120.23   | 243,008.19   | 58,017.62    |  |
| Asset Revaluation Reserve            | 651,668.80   | 651,668.80   | 651,668.80   |  |
| Opening Bal Equity                   | 217,931.82   | 217,931.82   | 217,931.82   |  |
| Retained Earnings                    | 1,582,472.31 | 1,582,472.31 | 1,524,454.69 |  |
| Total Equity                         | 3,317,596.06 | 3,296,484.02 | 3,053,475.83 |  |

#### Budget Vs Actual - Summary

Headway Gippsland Inc

For the month ended 28 February 2023

| Account                 | Actual     | Budget     | Variance<br>(%) | YTD Actual   | YTD Budget   | Variance<br>(%) | Full Year<br>Budget |
|-------------------------|------------|------------|-----------------|--------------|--------------|-----------------|---------------------|
| Trading Income          |            |            |                 |              |              |                 |                     |
| NDIS Services           | 398,653.20 | 376,071.00 | 6.00%           | 3,198,419.14 | 3,225,663.00 | -0.84%          | 4,863,245.00        |
| Client Services         | 619.00     | 681.00     | -9.10%          | 5,488.40     | 5,448.00     | 0.74%           | 8,200.00            |
| Other Funding           | 0.00       | 0.00       | 0.00%           | 0.00         | 0.00         | 0.00%           | 500.00              |
| Other Income            | 6,690.61   | 5,922.00   | 12.98%          | 57,194.51    | 52,416.00    | 9.12%           | 79,714.00           |
| Total Trading Income    | 405,962.81 | 382,674.00 | 6.09%           | 3,261,102.05 | 3,283,527.00 | -0.68%          | 4,951,659.00        |
| Gross Profit            | 405,962.81 | 382,674.00 | 6.09%           | 3,261,102.05 | 3,283,527.00 | -0.68%          | 4,951,659.00        |
| Operating Expenses      |            |            |                 |              |              |                 |                     |
| Accounting/Bookkeeping  | 2,100.00   | 2,348.00   | -10.56%         | 18,375.00    | 18,784.00    | -2.18%          | 28,000.00           |
| Finance Contract        | 0.00       | 0.00       | 0.00%           | 2,500.00     | 3,000.00     | -16.67%         | 5,000.00            |
| Advertising & Marketing | 0.00       | 582.00     | -100.00%        | 177.06       | 4,656.00     | -96.20%         | 7,000.00            |
| Auditors                | 0.00       | 0.00       | 0.00%           | 4,150.00     | 4,000.00     | 3.75%           | 4,000.00            |
| Bank Fees & Charges     | 336.97     | 166.00     | 102.99%         | 2,831.15     | 1,328.00     | 113.19%         | 2,000.00            |
| Client Services         | 1,348.55   | 540.00     | 149.73%         | 9,359.83     | 4,520.00     | 107.08%         | 6,700.00            |
| Consultants             | 520.00     | 1,666.00   | -68.79%         | 10,632.94    | 13,328.00    | -20.22%         | 30,000.00           |
| Depreciation            | 2,704.58   | 4,166.00   | -35.08%         | 25,910.23    | 33,328.00    | -22.26%         | 50,000.00           |
| Governance Expenses     | 204.82     | 207.00     | -1.05%          | 3,581.85     | 13,656.00    | -73.77%         | 14,500.00           |
| Insurance               | 2,003.08   | 1,500.00   | 33.54%          | 21,011.34    | 20,000.00    | 5.06%           | 26,000.00           |

|  |            |             | Variance |              |              | Pa<br>Variance | ge 20 of 24<br>Full Year |
|--|------------|-------------|----------|--------------|--------------|----------------|--------------------------|
| Account  | Actual     | Budget      | (%)      | YTD Actual   | YTD Budget   | (%)            | Budget                   |
|  |            |             |          |              |              |                |                          |
| Lease Costs  | 0.00       | 62.00       | -100.00% | (415.65)     | 496.00       | -183.80%       | 750.00                   |
| Legal Services   | 0.00       | 0.00        | 0.00%    | 0.00         | 3,000.00     | -100.00%       | 3,000.00                 |
| Maintenance Repairs                                    | 5,108.63   | 7,372.00    | -30.70%  | 52,633.67    | 58,976.00    | -10.75%        | 88,500.00                |
| Postage General  | 218.18     | 333.00      | -34.48%  | 2,048.91     | 2,664.00     | -23.09%        | 4,000.00                 |
| Printing & Stationery:Printing Stat<br>Office Supplies | 1,123.56   | 833.00      | 34.88%   | 5,245.09     | 6,664.00     | -21.29%        | 10,000.00                |
| Rent   | 6,435.37   | 6,000.00    | 7.26%    | 53,025.02    | 51,600.00    | 2.76%          | 76,100.00                |
| Salary & Wage Overheads                                | 59,333.67  | 60,661.00   | -2.19%   | 486,370.78   | 503,327.00   | -3.37%         | 759,026.00               |
| Sleepover Allowance:Sleep Over<br>Allowances NDIS      | 0.00       | 250.00      | -100.00% | 320.00       | 2,000.00     | -84.00%        | 3,000.00                 |
| Salary & Wages   | 259,977.18 | 271,977.00  | -4.41%   | 2,078,914.49 | 2,114,834.00 | -1.70%         | 3,335,655.00             |
| Storage of Documents                                   | 72.11      | 66.00       | 9.26%    | 565.24       | 528.00       | 7.05%          | 800.00                   |
| Subscriptions/Memberships                              | 0.00       | 0.00        | 0.00%    | 3,778.64     | 2,400.00     | 57.44%         | 2,400.00                 |
| Telephone Allowance                                    | 352.28     | 621.00      | -43.27%  | 3,359.36     | 4,968.00     | -32.38%        | 7,460.00                 |
| Telephone  | 1,624.85   | 1,831.00    | -11.26%  | 13,501.91    | 14,648.00    | -7.82%         | 22,000.00                |
| Travel Allowance                                       | 21,251.97  | 25,319.00   | -16.06%  | 199,395.12   | 212,571.00   | -6.20%         | 323,878.00               |
| Utilities: Morwell Water Rates                         | 0.00       | 125.00      | -100.00% | 349.93       | 1,000.00     | -65.01%        | 1,500.00                 |
| Utilities  | 222.94     | 1,222.00    | -81.76%  | 10,492.16    | 9,776.00     | 7.33%          | 14,700.00                |
| Vehicle Expenses                                       | 5,198.22   | 6,583.00    | -21.04%  | 9,979.79     | 10,664.00    | -6.42%         | 13,000.00                |
| Total Operating Expenses                               | 370,136.96 | 394,430.00  | -6.16%   | 3,018,093.86 | 3,116,716.00 | -3.16%         | 4,838,969.00             |
| Net Profit   | 35,825.85  | (11,756.00) | -404.75% | 243,008.19   | 166,811.00   | 45.68%         | 112,690.00               |

#### Budget Vs Actual - Summary

Headway Gippsland Inc For the month ended 31 March 2023

| Account                 | Actual     | Budget     | Variance<br>(%) | YTD Actual   | YTD Budget   | Variance<br>(%) | Full Year<br>Budget |
|-------------------------|------------|------------|-----------------|--------------|--------------|-----------------|---------------------|
| Trading Income          |            |            |                 |              |              |                 |                     |
| NDIS Services           | 392,552.32 | 376,071.00 | 4.38%           | 3,590,971.46 | 3,601,734.00 | -0.30%          | 4,863,245.00        |
| Client Services         | 857.00     | 681.00     | 25.84%          | 6,345.40     | 6,129.00     | 3.53%           | 8,200.00            |
| Other Funding           | 0.00       | 0.00       | 0.00%           | 0.00         | 0.00         | 0.00%           | 500.00              |
| Other Income            | 6,016.24   | 9,532.00   | -36.88%         | 63,210.75    | 61,948.00    | 2.04%           | 79,714.00           |
| Total Trading Income    | 399,425.56 | 386,284.00 | 3.40%           | 3,660,527.61 | 3,669,811.00 | -0.25%          | 4,951,659.00        |
| Gross Profit            | 399,425.56 | 386,284.00 | 3.40%           | 3,660,527.61 | 3,669,811.00 | -0.25%          | 4,951,659.00        |
| Operating Expenses      |            |            |                 |              |              |                 |                     |
| Accounting/Bookkeeping  | 2,300.00   | 2,348.00   | -2.04%          | 20,675.00    | 21,132.00    | -2.16%          | 28,000.00           |
| Finance Contract        | 0.00       | 2,000.00   | -100.00%        | 2,500.00     | 5,000.00     | -50.00%         | 5,000.00            |
| Advertising & Marketing | 0.00       | 582.00     | -100.00%        | 177.06       | 5,238.00     | -96.62%         | 7,000.00            |
| Auditors                | 0.00       | 0.00       | 0.00%           | 4,150.00     | 4,000.00     | 3.75%           | 4,000.00            |
| Bank Fees & Charges     | 456.98     | 166.00     | 175.29%         | 3,288.13     | 1,494.00     | 120.09%         | 2,000.00            |
| Client Services         | 1,094.84   | 540.00     | 102.75%         | 10,454.67    | 5,060.00     | 106.61%         | 6,700.00            |
| Consultants             | 2,720.00   | 1,666.00   | 63.27%          | 13,352.94    | 14,994.00    | -10.94%         | 30,000.00           |
| Depreciation            | 2,496.49   | 4,166.00   | -40.07%         | 28,406.72    | 37,494.00    | -24.24%         | 50,000.00           |
| Governance Expenses     | 18.09      | 207.00     | -91.26%         | 3,599.94     | 13,863.00    | -74.03%         | 14,500.00           |
| Insurance               | 3,250.33   | 1,500.00   | 116.69%         | 24,261.67    | 21,500.00    | 12.84%          | 26,000.00           |

|  | Actual     | Budget     | Variance<br>(%) | YTD Actual   | YTD Budget   | Page 22 of 24<br>Variance Full Year |              |
|--|------------|------------|-----------------|--------------|--------------|-------------------------------------|--------------|
| Account  |            |            |                 |              |              | (%)                                 | Budget       |
|  |            |            |                 |              |              |                                     |              |
| Lease Costs  | 0.00       | 62.00      | -100.00%        | (415.65)     | 558.00       | -174.49%                            | 750.00       |
| Legal Services   | 0.00       | 0.00       | 0.00%           | 0.00         | 3,000.00     | -100.00%                            | 3,000.00     |
| Maintenance Repairs                                    | 7,575.43   | 7,372.00   | 2.76%           | 60,209.10    | 66,348.00    | -9.25%                              | 88,500.00    |
| Postage General  | 218.18     | 333.00     | -34.48%         | 2,267.09     | 2,997.00     | -24.35%                             | 4,000.00     |
| Printing & Stationery:Printing Stat<br>Office Supplies | 691.66     | 833.00     | -16.97%         | 5,936.75     | 7,497.00     | -20.81%                             | 10,000.00    |
| Rent   | 6,435.37   | 6,000.00   | 7.26%           | 59,460.39    | 57,600.00    | 3.23%                               | 76,100.00    |
| Salary & Wage Overheads                                | 63,369.04  | 60,661.00  | 4.46%           | 549,739.82   | 563,988.00   | -2.53%                              | 759,026.00   |
| Sleepover Allowance:Sleep Over<br>Allowances NDIS      | 0.00       | 250.00     | -100.00%        | 320.00       | 2,250.00     | -85.78%                             | 3,000.00     |
| Salary & Wages   | 259,887.06 | 271,977.00 | -4.45%          | 2,338,801.55 | 2,386,811.00 | -2.01%                              | 3,335,655.00 |
| Storage of Documents                                   | 69.78      | 66.00      | 5.73%           | 635.02       | 594.00       | 6.91%                               | 800.00       |
| Subscriptions/Memberships                              | 0.00       | 0.00       | 0.00%           | 3,778.64     | 2,400.00     | 57.44%                              | 2,400.00     |
| Telephone Allowance                                    | 333.82     | 621.00     | -46.24%         | 3,693.18     | 5,589.00     | -33.92%                             | 7,460.00     |
| Telephone  | 1,574.47   | 1,831.00   | -14.01%         | 15,076.38    | 16,479.00    | -8.51%                              | 22,000.00    |
| Travel Allowance                                       | 21,962.92  | 25,319.00  | -13.26%         | 221,358.04   | 237,890.00   | -6.95%                              | 323,878.00   |
| Utilities: Morwell Water Rates                         | 728.47     | 125.00     | 482.78%         | 1,078.40     | 1,125.00     | -4.14%                              | 1,500.00     |
| Utilities  | 2,217.78   | 1,222.00   | 81.49%          | 12,709.94    | 10,998.00    | 15.57%                              | 14,700.00    |
| Vehicle Expenses                                       | 912.81     | 583.00     | 56.57%          | 10,892.60    | 11,247.00    | -3.15%                              | 13,000.00    |
| Total Operating Expenses                               | 378,313.52 | 390,430.00 | -3.10%          | 3,396,407.38 | 3,507,146.00 | -3.16%                              | 4,838,969.00 |
| Net Profit   | 21,112.04  | (4,146.00) | -609.21%        | 264,120.23   | 162,665.00   | 62.37%                              | 112,690.00   |

#### **Brevity Reporting**



